

Re: Supplemental Letter Semi-Annual (September 1, 2023-February 28, 2024) HUB Report for Agency Numbers 730 (UH) and 783 (UH System)

The University of Houston System continually seeks to improve its internal and external outreach, creating innovative programs, reimagining existing programs, and discontinuing programs that are not effective. In FY24, UH anticipates increased HUB spend as subcontracting opportunities will increase as existing capital construction and major renovation projects matriculate through the process of conceptual, programming, design, and construction phases. In addition, UH HUB will be implementing additional strategies to meet its new goals for FY24.

Based on feedback and recognition from various stakeholders, UH appears to be on the right track in listening and responding to the needs of HUBs. For example, The University of Houston (UH) was the recipient of the Houston Minority Supplier Development Council (HMSDC) Advocate of the Year Rigel Award. The Rigel Awards recognize organizations that are setting new standards and establishing supplier diversity best practices. The UH HUB Department Director, Dr. Linelle Clark was also the recipient of Tri-County Regional Black Chamber of Commerce Outstanding Strategic Partner. This honor recognizes business owners and individuals known throughout the community for their authenticity and passion that illuminates a path; so, others may capture a vision that inspires them to accomplish their dreams.

Additional HUB outreach to help increase HUB knowledge about contracting opportunities with UH included participation at the following events:

- Greater Houston Business Procurement (Monthly) Forums
- Asian Chamber of Commerce Conference
- Tri-County Regional Black Chamber of Commerce-Meet & Greet Events
- Texas Association of African American Chambers Conference
- SBDA-Houston Business Matchmaking Event
- Bexar County EXPO
- Golden Triangle Business Forum & EXPO
- Hispanic Chamber of Commerce EXPO

Houston Minority Business Development Agency Subs & Sandwiches Presenter
Examples of FY24 strategies to promote HUB participation, increase HUB Spend and UH Achievement of HUB Goal are:

- Establish Master Contracts with Qualified HUB vendors.
- Identify HUBs used by Peer Universities
- Decrease percentage of HUB vendors submission of non-compliant HSPs by 10%

The HUB Director looks forward to sharing within the annual HUB report the outcomes of UH's FY24 HUB program strategies.