

Texas Workforce Commission

A Member of Texas Workforce Solutions

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Commissioner Representing
the Public

Aaron Demerson
Commissioner Representing
Employers

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Commissioner Representing
Labor

Edward Serna
Executive Director

320 – Fiscal 2023 Annual HUB Report Supplemental Letter

The Texas Workforce Commission (TWC) submits this supplemental letter for the FY 2023 Annual Historically Underutilized Business (HUB) Report outlining the agency's "good faith efforts" and reaffirms its commitment to improving our HUB utilization.

Participation in Economic Opportunity Forums (EOFs)

- Senator West 2023 "Doing Business Texas Style" Spot Bid Fair on May 23-24, 2023, resulting in \$912,273.15 in contracts awarded to HUB vendors.
- Houston Minority Supplier Development Council (HMSDC) Business Expo and Spot Bid Fair on September 28, 2022, resulting in \$532,245 in contracts awarded to HUB vendors.
- Comptroller of Public Accounts 2023 State of Texas HUB + DBE Expo on July 12, 2023.
- Texas Health & Human Services Commission Annual HUB Forum 2023 on July 26, 2023.
- Texas Facilities Commission HUB Huddle & Expo 2023 on August 30, 2023. Texas Department of Motor Vehicles Marketing for Success 9th Annual HUB Fair on April 5, 2023.
- Texas Parks and Wildlife Department "Understanding the Benefits" Mentor Protégé Virtual Workshop on April 28, 2023.
- Comptroller of Public Accounts Mini HUB Fair on June 21, 2023.
- Texas Association of Mexican American Chambers of Commerce (TAMACC) Leadership Conference on October 25, 2022.

HUB Outreach and Other Activities

- Conducted root cause analysis of HUB categories with lower percentages to identify and implement changes for improvement.
- Commenced a requirement that purchasers are to obtain quotes from HUB vendors, for all spot purchases for which the agency has delegation to award without competition.
- Attended the HUB Discussion Work Group (HDWG) meetings to continue to gain knowledge on what other government entities are doing to increase their HUB participation, HUB rule updates, and HUB related topics comprised of other Texas HUB Coordinators from Texas agencies and universities.
- Conducted virtual meetings with HUB vendors to provide an overview of HUB policies and subcontracting compliance.
- Continued to develop strategic partnerships with TWC divisional management and contracting team leads to provide an overview of the HUB program and assist in locating HUB vendors for all bid opportunities.
- Provided a supplemental HUB vendor list to the TWC Purchasers, for solicitations with subcontracting opportunities.

TWC is dedicated to supporting Texas HUB Program goals to increase HUB participation opportunities in all procurement categories. If there are any comments/questions, please contact TWC HUB/Outreach Coordinator, Linda Alphonse at Linda.Alphonse@twc.texas.gov, or TWC Purchasing Director/HUB Coordinator, Sonya Bebley at Sonya.Bebley@twc.texas.gov.

Sincerely,



Nicole Oria, JD, CTCD, CTCM
TWC Director of Procurement and Contract Services

cc: Edward Serna, Executive Director
Randy Townsend, Deputy Executive Director