



Sam Houston State University

A Member of The Texas State University System

OFFICE OF BUSINESS SERVICES

753 – Fiscal 2022 Semi-Annual HUB Report Supplemental Letter

Sam Houston State University (SHSU) continues in its “Good Faith Effort” to accelerate the University’s Historically Underutilized Business (HUB) participation. The University has developed and maintains several initiatives to promote HUB participation.

- *HUB Coordinator* – The University maintains a HUB Coordinator dedicated to assisting HUB vendors in marketing their products to our University and other area universities. The HUB Coordinator also works with University departments in refining the University’s good faith HUB participation efforts.
- *Outreach* – The University is committed to purchasing goods and services from certified HUBs and participates in various events and outreach measures throughout the year which generate HUB awareness for the University’s departmental needs. The following is a sampling of these activities for the first half of fiscal year 2022.

September

- Participated in the *Reimagine. Reinvent. Rebuild* Spot Bid Fair and EXPO on September 15 - 16, sponsored by the Houston Minority Supplier Development Council (HMSDC), Senator Alvarado & Senator Miles posting 10 bid opportunities for solicitation to HUB vendors.
- Attended the TOAL Annual Meeting and Exposition in College Station, Texas. Met with several HUB vendors to discuss opportunities at SHSU, attended HUB workshop and sessions given by NAEP and E&I.
- Presented to the membership of the Greater Houston Procurement Forum about “Doing Business with Higher Eds”. Spoke to the vendors in attendance about the University’s need for vendors eligible for HUB certification and looking for an interest in partnering with our construction prime contractors.

October

- Participated as a vendor at the Texas State University – Meet the Buyer, Economic Opportunity HUB Event hosted by Texas State University and Texas State University System (TSUS). Met various minority and small business vendors and discussed opportunities at our University.

November

- Met virtually with HUB vendor Possible Missions and Fisher Scientific to discuss UT Alliance contract, product availability, pricing and processing future invoices. Participated in a podcast interview with Tyrone Dixon of Mpulse Healthcare to share valuable insights and information with the HUB Contracting community on how to do business with SHSU.

January

- Collaborated with Small Business Development Center and Huntsville-Walker County Chamber to host the 1st Session of the HUB Series, an informational webinar about the HUB program, benefits, and resources offered to vendors in the surrounding counties. The speaker for the event was Maya Ingram Statewide HUB Program, Manager.

February

- Collaborated with Small Business Development Center and Huntsville-Walker County Chamber to host the 2nd Session of the HUB Series, to provide instructions on how to apply for HUB certification. The ten business representatives in attendance were given access to start the HUB certification application on-site through the Statewide HUB System. The speaker for the event was Maya Ingram Statewide HUB Program, Manager.
- Participated in the Ready, Able and Willing matchmaking event hosted by University of Houston to facilitate new HUB/General Contractor relationships. Kitchell Contractors (Prime), MK Dailey Services (HUB) and KTB Mechanical (HUB) were invited as guest/attendees on behalf of SHSU.

Mentor/Protégé Program – The University sponsors the following mentor/protégé relationship and continues to look at establishing new relationships: WW Grainger and the Burgoon Company

LaTonya Fletcher
HUB Coordinator

Sam Houston State University is an Equal Opportunity/Affirmative Action Institution