



ANGELO STATE UNIVERSITY
HUB Program/ Logo Licensing

Re: Supplemental Letter for FY 2021 Semi-annual HUB Report for Agency Number 737

Angelo State University (“ASU”) is providing this letter to supplement the Semi-annual Historically Underutilized Business (“HUB”) Report. During FY2021, ASU increased its participation in community outreach efforts to provide education about the HUB Program and continued efforts to engage HUB vendors in procurement opportunities. Following summarizes how ASU expanded our outreach efforts and HUB utilization:

- Provided a virtual platform to host HUB vendor videos, presentations, capability statements, and lists of HUB vendors by procurement categories for internal departments to view.
- Participated in the Concho Cadres, the San Angelo Chamber of Commerce’s volunteer host welcoming group, at various business functions.
- Contacted small businesses on a monthly basis to inform them about the HUB Program, how to do business with ASU, and to offer assistance with the HUB certification process.
- Attended HUB and small business events, such as the Governor’s Small Business Webinar Series, TX Comptroller HUB Talks, HUB Development Work Group meetings, and the Bexar County virtual event.
- Updated ASU’s external HUB Program website to provide more information to HUB eligible businesses and highlight ASU’s HUB Mentor/Protégé Program.
- Continued sponsorship of 4 Mentor/Protégé agreements. ASU hosted meetings to assess status of agreements and HUB vendor development goals.
- Notified small, minority and women business trade organizations and development centers of procurement opportunities.
- Reviewed monthly and year-to-date expenditures and future procurement needs to identify potential goods and services that HUB vendors could bid on.

If you have questions, please contact me at (325) 486-6844 or Jennifer.lennon@angelo.edu.

Regards,

Jennifer Lennon

Jennifer Lennon
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