

Re: Supplemental Letter for FY 2021 Annual HUB Report for Agency Number 737

Angelo State University ("ASU") is providing this letter to supplement the annual Historically Underutilized Business ("HUB") report. This letter serves to provide information on ASU's efforts to increase HUB vendor utilization and outreach efforts:

• Attended Governor's Small Business webinar series, TX Comptroller HUB Talks, HUB Development Work Group meetings, and TUHCA North TX Chapter HUB meetings throughout the year:

HUB & Small Business Events Attended:

- o 12/09/20 12/11/20 Bexar County/SMWBE Virtual Conference / Matchmaking
- o 1/29/21 Custodial contractor meeting to discuss increasing HUB subcontractors
- o 3/05/21-SBA 2nd Annual Houston Business Matchmaker
- o 3/30/21 Co-hosted a HUB virtual forum with TX Comptroller of Public Accounts
- o 4/28/21 Virtual HUB vendor presentations with TX DMV
- o 5/24 5/26/21 14th Annual Doing Business Texas Style Spot Bid Fair
- 7/30/21 Co-hosted HUB virtual forum with TX DMV, DPS, and Comptroller of Public Accounts
- o 8/10/21 SABOC Small Business is Big Business Conference and Matchmaking
- Community Outreach: Participated in some Concho Cadres new business welcome events. Contacted small businesses to explain the HUB Program certification process and provided HUB vendors with an opportunity to provide presentations.
- HUB Mentor/Protégé Program: ASU sponsors 3 Mentor/Protégé agreements. ASU hosted meetings to assess status of agreements and HUB development goals.
- *Non-HUB Expenditure Review:* Non-HUB expenditures are reviewed monthly to determine if HUB vendors could provide future good and services.

ASU is committed to promoting the State of TX HUB Program and will continue to work towards increasing our HUB utilization. If you have questions, please contact me at (325) 486-6844 or Jennifer.lennon@angelo.edu.

Regards,

Jennifer Lennon

HUB & Logo Licensing Coordinator