



GOVERNOR GREG ABBOTT

300 & 301 – Fiscal Year 2021 Annual HUB Report Supplemental Letter

The Office of the Governor is committed to providing Historically Underutilized Businesses (HUBs) the opportunity to participate in the Office's procurement process for all goods and services. At every opportunity, the Office of the Governor contracts with vendors who are either HUBs or who sub-contract with HUBs. Since September 1st 2020, the agency has contracted with a Prime Contractors who subcontracted for \$47,189 with HUBs.

Not reflected in our expenditure totals and percentages are the small business forums and workshops that our office of Economic Development and Tourism – Office of Small Business Assistance performs. The office has helped to increase contracting opportunities for Texas small businesses, including HUBs, by educating them through forums and workshops held statewide in collaboration with the Texas Workforce Commission. These provide a great opportunity to network and connect with industry specialists, government officials, service providers and other regional businesses.

In addition, The Governor's Commission for Women is laser focused on advancing economic opportunities for Texan women and making Texas the #1 state for women-owned businesses.

Notable Events by Office of the Governor:

- 9/23/2020 – Governor's Small Business Webinar Series
- 10/7/2020 – Governor's Small Business Webinar Series
- 10/28/2020 – Governor's Small Business Webinar: Optimizing Online Marketing & Selling
- 11/19/2020 – Governor's Small Business Webinar: Optimizing PPP Loan Forgiveness
- 1/21/2021 – Governor's Small Business Webinar: Understanding the Shuttered Venue Operators Grant
- 1/27/2021 – Governor's Small Business Webinar Series: Information on the New Round of PPP Funding
- 2/9/2021 – Governor's Small Business Webinar: Update on SBA Shuttered Venue Operator Grant
- 3/3/2021 – Governor's Small Business Webinar: Updates on the New Round of PPP Funding & Disaster Recovery
- 3/31/2021 – Governor's Small Business Webinar: Business Strategy: Dynamic Financial Planning
- 4/28/2021 – Governor's Small Business Webinar: How Public Procurement Can Grow Your Business
- 5/13/2021 – Governor's Small Business Webinar: Starting a Business in Texas
- 6/30/2021 – Governor's Small Business Webinar: Starting a Business in Texas
- 9/1/2021 – Governor's Small Business Webinar: Workforce in Texas

Sincerely,

A handwritten signature in black ink, appearing to read "Terrie Boland".

Terrie Boland
Director of Financial Services
HUB Coordinator