



GOVERNOR GREG ABBOTT

300 & 301 – Fiscal Year 2020 Semi-Annual HUB Report Supplemental Letter

The Office of the Governor is committed to providing Historically Underutilized Businesses (HUBs) the opportunity to participate in the Office's procurement process for all goods and services. At every opportunity, the Office of the Governor contracts with vendors who are either HUBs or who sub-contract with HUBs.

Not reflected in our expenditure totals and percentages are the many small business forums and workshops that our office of Economic Development and Tourism – Office of Small Business Assistance performs. The office has helped to increase contracting opportunities for Texas small businesses by educating them through forums and workshops held statewide in collaboration with the Texas Workforce Commission. These provide a great opportunity to network and connect with industry specialists, government officials, service providers and other regional businesses. On February 28th, 2020 the Office executed a new contract to continue Small Business outreach throughout the state through new small business events and webinars for Fiscal Year 2020 and 2021.

In addition, Texas Economic Development and The Governor's Commission for Women provide resources and tools for the Women of Texas with a focus area on Women-owned businesses. A key event our Office hosted was the September 19, 2019 Governor's Small Business Forum for Women – Texas Panhandle, which provided women small business owners and aspiring entrepreneurs with timely, relevant, and actionable advice on how to start, operate, grow and sustain their businesses.

Notable Events by Office of the Governor:

- 9/12/2019 – Governor's Small Business Workshop, Central Texas
- 9/19/2019 – Governor's Small Business Forum for Women, Texas Panhandle
- 9/26/2019 – Governor's Small Business Forum, North Texas
- 10/24/2019 – Governor's Small Business Forum, West Texas: Honoring Veteran-Owned Small Business and Entrepreneurs
- 11/14/2019 – Governor's Small Business Forum, Central Texas
- 4/15/2019 – The Governor's Small Business Webinar Series, Central Texas

Sincerely,

A handwritten signature in black ink, appearing to read "Terrie Boland".

Terrie Boland
Director of Financial Services
HUB Coordinator