

TEXAS  STATE  
UNIVERSITY

*The rising STAR of Texas*

**754 – Fiscal 2020 Annual HUB Report Supplemental Letter**

Texas State University HUB “Good Faith Efforts” to increase HUB participation and the amount of business done with certified HUB’s during FY 2020 included the following activities:

**HUB Forums**

Provided information about the University’s procurement opportunities while participating in Economic Opportunity Forums (EOF) and HUB related outreach events

- Panelist for State Comptrollers HUB event: Better Together
- PTAC Business Matchmaking Event (October 30, 2019)
- Comptroller Better Together HUB Expo (November 20, 2019)
- Attended Bexar County Business conference (December 11, 2019)
- HUB Strategic Initiatives informational session (April 8, 2020)
- Co-hosted virtual HUB Meet and Greet with Kitchell General Contractors (June 15, 2020)
- Doing Business Texas Style – Virtual Spot Bid Fair (August 3-5, 2020)

**HUB Vendor Assistance**

- Counsel HUB vendors on “Doing Business with Texas State”
- Assist HUB vendors in completing HUB Certification forms
- Courtesy review of respondent’s HUB Subcontracting Plans

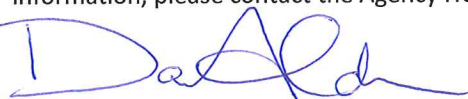
**Creating HUB Awareness**

- Participated in Houston Minority Supplier Diversity Council as a panelist speaker
- Participated in State Agencies HUB Discussion Workgroup
- Attended Pre-Submittal Meetings
- Attended meetings with Prime Contractors
- Conducted Monthly TXST HUB Meetings
- Conducted campus-wide department meetings where the HUB program was discussed.

**Business Process Improvement,**

- Sponsoring of Mentor-Protégé Relationship – Texas State University has 5 active Mentor-Protégé agreements.
- Business Review with Summus Industries, Inc. and Staples/Grainger
- Business Review with MSC Industrial Supply and Casada Industrial
- Business review with Summus Industries, Inc. and Dell

Texas State University has an additional \$850,000 in subcontracting expenditures with HUBs from its Prime HUB Vendors in the Building Construction category. The University continues to seek to increase HUB participation in agency awards and expenditures. For additional information, please contact the Agency HUB Coordinator at 512.245.2521, or e-mail at [hub@txstate.edu](mailto:hub@txstate.edu).



Dan Alden  
Procurement and Strategic Sourcing Director/Agency HUB Coordinator

Procurement & Strategic Sourcing  
601 University Drive | JC Kellam Room 527 | San Marcos, Texas 78666  
*phone:* 512.245.2521 | *fax:* 512.245.2393 | [www.txstate.edu](http://www.txstate.edu)