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Historically Underutilized Business Program Office

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REFERENCE: 746 – Fiscal 2020 Annual HUB Report Supplemental Letter

The University of Texas Rio Grande Valley continues its commitment to the Historically Underutilized Business (HUB) Program. Our University maintains an ambitious outreach program in the Rio Grande Valley. We assume a leadership position among other state and local agencies in promoting HUB issues in our area and encourage non-certified minority and women owned businesses to become HUB certified. An element of this effort is to facilitate the application process as much as possible for businesses through working closely with the State of Texas Comptroller of Public Accounts. The University coordinated and/or participated in the following outreach activities during FY 2020:

- Attended Jaggaer REV 2019 Annual Conference in San Diego, CA on October 1-3, 2019.
- Participated in UT System HUB Outreach Panel at San Antonio MEDWeek in San Antonio, Texas on October 9-11, 2019.
- Participated in The University of Texas System Supply Chain Alliance "Power of Collaboration" Annual Conference by in El Paso, Texas on October 27-29, 2019.
- Hosted the "5th Annual iShopUTRGV/HUB Vendor Fair" with over ten (20) HUB vendors and over three hundred campus participants in attendance at the UTRGV Campus in Brownsville, Texas on October 16, 2019 and at the UTRGV Campus in Edinburg, Texas on October 17, 2019.
- Presented at UTRGV Procurement Technical Assistance Program's "How to Do Business with UTRGV" in Brownsville, Texas on December 5, 2019.
- Participated in "Subcontractor Training Program," in conjunction with the UTRGV Procurement Technical Assistance Center in Edinburg, Texas on March 1-2, 2020.
- Attended in DIR Training, in conjunction with the UTRGV Procurement Technical Assistance Center in Edinburg, Texas on March 5, 2020.
- Participated in "Subcontractor Training Program," in conjunction with the UTRGV Procurement Technical Assistance Center in Edinburg, Texas on March 9-10, 2020.
- Virtually presented at UTRGV Procurement Technical Assistance Program's "How to Do Business with UTRGV" on June 17, 2020.
- Virtually attended Senator Royce West Procurement Connection Seminar and 2020 Acces Spot Bid Fair on August 3-4, 2020.
- Marketed among UTRGV employees the Jaggaer E-Procurement System with Six (6) existing HUB Catalog vendors for the Universities most frequently ordered items.
- Implemented Two (2) new HUB Catalog vendors for additional frequently ordered items.
- HUB Coordinators current areas of engagement:
 - Current President of the South Texas Universities HUB Coordinators Alliance.
 - HUB Coordinator Mentor to the South Texas Procurement and Technical Assistance Center.
- In addition to seminars and conferences attended and sponsored by our office, we have also met with over thirty vendors on an individual basis to help with the HUB application and CMBL process.

We feel that these activities will help increase the number of HUB suppliers in our area. Although we make every effort to procure from HUBs, there are some goods and services for which there are no HUB suppliers available. As an institution of higher education with a medical school, we contract for highly specialized equipment, software and services (e.g., medical, engineering, scientific equipment) for which HUB supply sources do not exist.

Respectfully submitted,

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