



GOVERNOR GREG ABBOTT

300 & 301 – Fiscal Year 2020 Annual HUB Report Supplemental Letter

The Office of the Governor is committed to providing Historically Underutilized Businesses (HUBs) the opportunity to participate in the Office's procurement process for all goods and services. At every opportunity, the Office of the Governor contracts with vendors who are either HUBs or who sub-contract with HUBs.

Not reflected in our expenditure totals and percentages are the many small business forums and workshops that our office of Economic Development and Tourism – Office of Small Business Assistance performs. The office has helped to increase contracting opportunities for Texas small businesses, including HUBs, by educating them through forums and workshops held statewide in collaboration with the Texas Workforce Commission. These provide a great opportunity to network and connect with industry specialists, government officials, service providers and other regional businesses.

In addition, Texas Economic Development and The Governor's Commission for Women provide resources and tools for the Women of Texas with a focus area on Women-owned businesses. A key event our Office hosted was the September 19, 2019 Governor's Small Business Forum for Women – Texas Panhandle, which provided women small business owners and aspiring entrepreneurs with timely, relevant, and actionable advice on how to start, operate, grow and sustain their businesses.

Notable Events by Office of the Governor:

- 9/12/2019 – Governor's Small Business Workshop, Central Texas
- 9/19/2019 – Governor's Small Business Forum for Women, Texas Panhandle
- 9/26/2019 – Governor's Small Business Forum, North Texas
- 10/24/2019 – Governor's Small Business Forum, West Texas: Honoring Veteran-Owned Small Business and Entrepreneurs
- 11/14/2019 – Governor's Small Business Forum, Central Texas
- 4/15/2020 – Governor's Small Business Webinar Series: Central Texas
- 4/22/2020 – Governor's Small Business Webinar Series: North Texas
- 4/29/2020 – Governor's Small Business Webinar Series: South Texas
- 5/6/2020 – Governor's Small Business Webinar Series: East Texas
- 5/13/2020 – Governor's Small Business Webinar Series: West Texas
- 5/20/2020 – Governor's Small Business Webinar Series
- 6/4/2020 – Governor's Small Business Webinar Series: Business Strategies for an Evolving Future
- 7/1/2020 – Governor's Small Business Webinar Series: Optimizing the PPP Loan (Part I)
- 7/15/2020 – Governor's Small Business Webinar Series: Optimizing the PPP Loan (Part II)
- 8/5/2020 – Governor's Small Business Webinar Series: Business Strategies for an Evolving Future
- 8/19/2020 – Governor's Small Business Webinar Series: Starting a Business in Texas

Sincerely,

A handwritten signature in black ink, appearing to read "Terrie Boland", written over a horizontal line.

Terrie Boland
Director of Financial Services
HUB Coordinator